1057 First Street, Gilroy, CA 95020-4817 Tel: (408) 848-5953 Fax: (408) 848-4043 Email: mgmtcst@cs.com

July 12, 2002

Re: The Glen of Pacific Grove Homeowners Association

Dear Homeowner:

The Board of Directors of The Glen of Pacific Grove Homeowners Association has approved the 2002/2003 Annual Budget of \$245.00 per unit per month.

The Board has spent a great deal of time to work out the new budget. Please note the following adjustments to the 2002/2003 budget.

Account Item 7045 - The history of costs in Minor Repairs has been increased due to work that will be needed in 2002/2003.

Item 7550 - The roofing repairs is up due to the raccoon problems.

Item 7600 - The Board feels the costs for preventive maintenance will be down in 2002/2003.

Item 9001 - This increase is necessary as per the reserve study.

The Board of Directors also has had the Association Delinquency Policy and Section 1354 of the California Civil Code included in this notice as required by law.

The Board of Directors has asked that a summary of Insurance be sent to all members of the Association.

Again, if you should have any questions regarding the 2002/2003 budget, please do not hesitate to contact me at any time.

Sincerely,

Joseph N. Chaffers Association Manager

cc: Accounting

The Glen of Pacific Grove Homeowners Association

1 Glen Lake Dr. Pacific Grove, CA 93950

July 11, 2002

Re: Dues Increase for year 2002/2003

Dear Member:

Our monthly dues are currently set at \$220.00 per month and will be increasing to \$245.00 starting in September.

The reason for the increase is primarily based upon the result of a recent in-depth review of our Reserve Account requirements. The review was conducted by a committee made up of two members of the Board and two members of the Association. Upon completion, the committee recommended increasing the portion of the dues devoted to the Reserve Account by \$20.00 effective 9/1/02. The Board reviewed the committees' conclusions at the June Board meeting and voted to accept their recommendations.

The review consisted of obtaining bids from multiple roofing and painting contractors, averaging the results, rescheduling the major activities over a broader timeframe, evaluating the other components included in the Reserve Fund category and producing cash flow requirements over a period of 10 years.

In addition to the need to increase the dues by \$20.00 to bolster the Reserve Account, the Board reviewed the current years operational expenditures and determined that an increase of \$5.00 was required to meet a rise in the projected operational expenses. The sum of the two resulted in the decision by the Board to increase the dues by \$25.00 per unit per month for the year 2002/2003.

Without an increase of monthly dues, the Association would be unable to meet its legal requirements of proper and prudent maintenance of the 'Glen'.

The 'Glen' is in excellent financial shape, and needs to maintain that condition so that we are able to adequately protect our property value with timely and efficient maintenance.

If any member would like to review our data, please contact the Board.

Sincerely;

Board of Directors 'The Glen of Pacific Grove Homeowners Association' Candace Pollock; President

2002/03 BUDGET THE GLEN OF PACIFIC GROVE EFFECTIVE September 1, 2002

NUMBER OF UNITS:

60

ACCT DESCRIPTION	2002/03 PER UNIT PER MONTH	2002/03 MONTHLY	2002/03 ANNUAL	2001/02 ANNUAL BUDGETED	VARIANCE
CASH RECEIPTS	women editable holdes stated which would stated stated indicate in	the children factor factor paper paper make make annot seem annot seem.	acres, write white place these tops, water some black pales water some	interes comme closed related victims ben'ny district comme country whether beneath named	THE STATE COME THE STATE
4010 ASSESSMENTS 4130 INTEREST	\$245. <i>00</i> \$5.83	\$14,700.00 \$350.00	\$176,400.00 \$4,200.00	\$158,400.00 \$3,600.00	\$18,000.00 \$600.00
TOTAL CASH RECEIPTS	\$250.83	\$15,050.00	\$180,600.00	\$162,000.00	\$18,600.00
EXPENSES	THE SAME SAME SAME SAME SAME SAME SAME SAM			=======================================	
5000 UTILITIES					
5020 ELECTRICITY 5070 WATER	\$4.17 \$9.17	\$250.00 \$550.00	\$3,000.00 \$6,600.00	\$3,000.00 \$6,600.00	\$0.00 \$0.00
SUBTOTAL UTILITIES	\$13.33	\$800.00	\$9,600.00	\$9,600.00	\$0.00
6000 LANDSCAPE					
6010 LANDSCAPE MAINT. 6020 LANDSCAPE IRRIGATION 6030 LANDSCAPE OTHER 6050 LANDSCAPE HAULING	\$50.83 \$3.33 \$10.00 \$0.83	\$3,050.00 \$200.00 \$600.00 \$50.00		\$36,600.00 \$2,400.00 \$7,200.00 \$600.00	\$0.00 \$0.00 \$0.00 \$0.00
SUBTOTAL LANDSCAPE	\$65.00	\$3,900.00	\$46,800.00	\$46,800. 00	\$0.00
7000 BUILDINGS & GROUNDS					
7045 MINOR REPAIRS 7120 PEST 7155 SECURITY-PHONE 7160 GATE REPAIR 7550 ROOFING REPAIRS 7560 LAKES & WATERWAYS 7600 PREVENTIVE MAINT	\$8.75 \$0.83 \$0.37 \$0.83 \$4.17 \$0.83 \$15.00	\$525.00 \$50.00 \$22.00 \$50.00 \$250.00 \$50.00	\$6,300.00 \$600.00 \$264.00 \$600.00 \$3,000.00 \$600.00	\$3,300.00 \$600.00 \$264.00 \$600.00 \$0.00 \$600.00 \$13,800.00	\$3, 000. 00 \$0.00 \$0.00 \$0.00 \$3, 000.00 \$0.00
SUBTOTAL BLDG & GRNDS	\$30.78	\$1,847.00	\$22,164.00	\$19,164.00	\$3.000.00

2002/03 BUDGET THE GLEN OF PACIFIC GROVE EFFECTIVE September 1, 2002

NUMBER OF UNITS:

60

ACCT	DESCRIPTION	2002/03 PER UNIT PER MONTH	2002/03 MONTHLY	2002/03 ANNUAL	2001/02 ANNUAL BUDGETED	VARIANCE
		The state takes were three recent called rates were passes used po-	THE PARTY AND SHEET WITH THE PARTY BAR SHEET WAS AND THE P		ANNO SAND WHILE WHILE YOUR BOOK SOME ARREST VEHICLE ARREST SAND	r PPPER FAMILY SEELE
8000	ADMINISTRATIVE					
8010	MANAGEMENT	\$5. 83	\$350.00	\$4,200.00	\$4,200.00	\$0. QQ
8030 L	LEGAL SERVICES	\$1.67	\$100.00	,		
8040 1	ACCOUNTING	\$5.83	\$350.00			
	INCOME TAX PREP	\$2.50	\$150.00	\$1,800.00		
	FEDERAL TAXES	\$0.83	\$50.00	\$600.00		
	STATE TAXES	\$0.42	\$25.00	\$300.00	\$300.00	\$0.00
	POSTAGE	\$0.67	\$40.00		\$480.00	\$0.00
	PRINTING/COPIES	\$0.67	\$40.00		\$480.00	\$0.00
	SUPPLIES	\$0.40	\$24.00			
	NSURANCE	\$35.00	\$2,100.00	•		
	MISC G & A		\$150.00			
8180 0	CONTINGENCY	\$4.05	\$243.00	\$2,916.00	\$2,916.00	\$0.00
SUBT	TOTAL ADMINISTRATIVE	\$60.37	\$3,622.00	\$43,464.00	\$42,264.00	\$1,200.00
TOTAL	OPERATING EXPENSES	\$169.48	\$10,169.00	\$122,028.00	\$117,828.00	\$4,200.00
R Ę S	ERVES			T		
9000 F	RESERVES					
9001 R	ESERVES - GENERAL	\$81.35	\$4,881.00	\$58,572.00	\$44,172.00	\$14,400.00
SUBT	OTAL RESERVES	\$81.35	\$4,881.00	\$58,572.00	\$44,172.00	\$14,400.00
TOTAL	EXPENSES .	\$250.83	\$15,050.00	\$180,600.00	\$162,000.00	\$18,600.00